Adam Giles
Chief Minister of the Northern Territory

**Territory manufacturing delegation tours Asia**

23 June 2014

A delegation representing the Territory’s manufacturing industry has just wrapped up a visit to Asia aimed at securing key contracts on major gas projects.

“The Northern Territory is open for business and we are keen to ensure local companies get a share of the work from onshore and offshore gas projects that are underway in our region,” Chief Minister Adam Giles said.

“I am pleased the Territory Government has been able to facilitate this Team NT visit by manufacturing sector heads to key locations in Malaysia and Thailand where prime contractors are doing work associated with Shell’s Prelude Floating LNG Project and the Ichthys Project.

"The Government is working hard to connect Territory businesses with overseas companies that already have top tier contracts, so that they might secure some of the flow-on work.

“In particular, we believe local businesses are well placed to assist with ongoing installation, repair and maintenance work on projects such as Prelude and Ichthys.

“Last year, I used my visit to Japan to directly lobby the Ichthys prime contractor JKC and was able to secure four early manufacturing contracts for Territory companies worth more than $10 million, creating more than 70 new jobs.

“I made similar representations to Shell at the APPEA Conference in Perth this year and as a result, Shell facilitated a Team NT site visit with FMC Technologies in Malaysia which has won a major contract to supply sub-sea facilities for Shell’s Prelude project.

“As part of this delegation, Team NT also took the opportunity to hold a follow-up visit with STP & I in Thailand who are currently constructing some of the large modules that will be delivered to the Ichthys LNG facility in Darwin.”

Team NT is a joint initiative of the Territory Government and the Chamber of Commerce NT.

“This excellent joint industry and Government initiative continues to strengthen our local NT manufacturing profile with those international contractors who are offering hundreds of millions
dollar worth of procurement work associated with our major projects,” Greg Bicknell, CEO of the Chamber of Commerce NT said.

Other delegation members included: Greg Ireland (Senior Vice President, Chamber of Commerce NT), Owen Pike (Acting Chairman Manufacturer’s Council), Jason Elsegood (Chairman, NT Indigenous Network), Siggi Bubba (Driftfield Engineering), Paul Bicknell (Northern Transportables) and Chris Tabrett (Monodelphous).

“Our companies were delighted to be able to present their capabilities directly to Shell and FMC Technologies including senior procurement staff,” Mr Pike said.

“The trip has provided a great opportunity to better understand the size and scale of the subsea manufacturing process and to see where we can increase capability to compete on major project work,” Mr Elsegood said.

(Delegation pic attached)

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[Team NT Delegation Pic](#)